



FIRST-RATE SAP SOLUTIONS?

WE MAKE IT HAPPEN.

## IT WITH VISION?

### WE MAKE IT HAPPEN.

Do you want integrated processes supported by forward-looking IT solutions in order to be able to face new challenges? Do you want to tap the full potential of your company? Do you want to manage your value-added chain more precisely? Are you looking for an excellent master plan, along with the right partner to implement it?

Put your trust in arvato systems | *Technologies*. We have become an expert in the field due to our many years of experience in IT projects focused on SAP®. Competency and expertise, knowledge of the latest technologies, as well as excellent solutions in all sectors of process management are what makes us unique. Our flexible teams are available to you onsite. We supervise your IT projects from design to implementation and, if desired, we are also there to support you with our Application Management after the project has been completed.

**"Those who have vision  
know how to steer things."**

Our SAP® solutions offer companies real added value, thanks to shorter installation times and higher operational reliability. We optimize your processes by implementing tried and tested standard solutions, as well as by offering additional features.

Our expertise helps your company to grow!



## ON THE SAME WAVELENGTH AS OUR CUSTOMERS?

### WE MAKE IT HAPPEN.

Certified SAP consultants with a record of expertise in the relevant solutions and market sectors are standing by to assist you. Aside from their vast technical knowledge, our consultants possess the ability to identify your needs and to develop and implement the right solution for your company.

Are you an SME? So are we. That's why we never lose sight of the profitability of IT projects. We always have the exact dimensions of a new IT solution for your company in mind and we ensure that the full potential of all selected software components is exploited. At the same time, we guarantee the scalability of your IT.

By adapting the projects precisely and intuitively to your potential and your speed, we involve everyone in your company. The involvement of this most valuable resource, your employees, creates a high level of trust and acceptance of innovation.

Our teams work on an equal footing with your employees. We are open to their suggestions and are conscious of their expertise in their areas of activity. Based on this, we develop made-to-measure solutions for your company that work perfectly.



**BASED ON PARTNERSHIP**



THOUSANDS OF DELIVERIES EVERY DAY?

WE MAKE IT HAPPEN.

Thousands of deliveries have to reach your recipients on any normal day – many of them just-in-time, all of them to the right addresses. This is an enormous challenge for all employees in sales, purchasing, production and especially in the warehouse and in shipping. Now it depends on all participants having access to the necessary information. A high level of integration of the IT systems ensures that all order and customer data can be used at the right time in the right place. The optimal IT solution can guarantee high quality and absolute security of delivery.

In this way, arvato systems | Technologies supports the optimized storage and management of hundreds of thousands of goods movements every day. You can use this time to concentrate on your core business.

LogisticsExcellence is our solution for industrial, commercial and service enterprises as regards distributions logistics and warehouse management and automation.



THOUSANDS OF KILOMETERS EVERY DAY?

WE MAKE IT HAPPEN.

Logistics requires a sophisticated design. Orders, vehicles, employees and goods need to be coordinated. Taxes, tolls and diesel prices have to be factored into the management. The complexity of these individual factors and of the entire process chain in logistics can best be managed with an integrated IT solution.

This is how arvato systems | Technologies brings products from the warehouse onto the street with the right manpower at the right time. BEST4LOG-X is the name of our solution based on SAP Business All-in-One. As part of this solution, we offer shipping companies our consultation expertise as regards transport management, warehouse management, loading equipment management, vehicle fleet management, mobile technologies and, of course, integration into all SAP modules.

We bring you into the future securely with BEST4LOG-X!



THOUSANDS OF NEWSPAPERS EVERY DAY?

WE MAKE IT HAPPEN.

Today, everyone has to be well-informed at all times during their working day. It is nice to find your newspaper in the mailbox already and not to have to wait for your daily news. Your favorite magazine can also arrive automatically in the mailbox, saving you a trip to the store. With the right type of IT support, the necessary processes are automated and secured, so the right newspaper or magazine reaches the right recipient. This is achieved with an optimized subscription management and an integrated IT solution for the publishing sector.

arvato systems | Technologies delivers the daily newspaper to the breakfast table. With the industry solution BEST4PUBLISHERS, we offer newspaper and magazine publishers an optimized and highly automated execution of subscription and advertising management. In addition, we manage the entire delivery process.

With BEST4PUBLISHERS, end-customer orientation is nothing new!



THOUSANDS OF FOODSTUFFS EVERY DAY?

WE MAKE IT HAPPEN.

Ideally, the food you have for breakfast should taste good and, of course, it should always be fresh when it arrives on the table. There are scores of laws and regulations for the food industry to ensure that this is the case. Adhering to these regulations, managing recipes, using fresh ingredients, and tracing batches all depend on the right IT concept.

arvato systems | Technologies provides the perfect interplay of sales, production, warehouse and controlling, so the food arrives fresh on the table every day. Our BEST4FOOD solutions for the food industry and BEST4MEAT for meat processors are both based on SAP Business All-in-One. We supplement this solution with add-ins and add-ons, including the integration of scales, printers and scanners.

"IT with bite!" is the guiding principle for our projects in the food industry.



## ALL-INCLUSIVE AND WORRY-FREE?

### WE MAKE IT HAPPEN.

Do you want to concentrate on your core business, rather than your IT needs? You can achieve this if you have a partner that thinks ahead. A competent partner that possesses the necessary expertise to see processes as a whole and to act like an entrepreneur. A partner that is very much aware of responsibility, so much so that your partner can take on the general management of projects.

The quality of an IT project will increase several fold with a partner who knows what needs to be done, on whom you can depend, and in whom you can trust. In order to ensure this, we rely on experience and concentrate on selected industries and on SAP solutions.

**"A strong team  
provides security."**

We provide an integrated approach from management consultation through design and implementation of made-to-measure IT concepts to the hosting and support of the new applications after the project has been successfully completed.

We are always by your side!



## OUTSOURCING IN SAFE HANDS?

### WE MAKE IT HAPPEN.

Wouldn't you rather leave the maintenance, the support and the implementation of software to a professional? As a full-service IT provider, we offer you interesting outsourcing models. These models are adapted to your company and to your potential. For us, a partnership means finding individual solutions that suit your company, in other words, made-to-measure.

In doing so, we do not shy away from embarking on new paths and thinking outside the box.

Is the liquidity of your company important to you? Do you deal with funds conservatively? We support you in your responsible dealings and offer you financially rewarding outsourcing concepts that suit your potential.

Our aim is to develop your company together with you and to achieve sustainable growth.





arvato systems | *Technologies* intuitively supports your IT projects. We give you security in the dynamic world of information technology.

We are an international full-service IT provider and through our affiliation with the arvato systems Group, we are part of arvato AG, the media and communication services provider of Bertelsmann AG. Take advantage of our expertise, spanning all sectors and technologies, coupled with SAP competency and expertise. Be it standard or customized solutions, industry solutions (BEST4), our own products (asTMade) or modules – we are there to support you.

For many years, arvato systems | *Technologies* has been successfully using SAP solutions in the often complex processes of our customers.

Our portfolio focuses on how to best optimize value-added and logistics chains in companies. In this context, we concentrate on the food, beverage and tobacco industry, logistics service providers, the media sector, and mail-order businesses.

Our concept of collaboration and trust is the reason for the intensive and long-lasting partnerships we have with our customers and with SAP.

